



Memorandum

To: Lowe's Product Vendors
From: Dale Pond – Senior EVP, Merchandising
Subject: MWBE & Bilingual Packaging – Vendor Survey
Date: Thursday, January 13, 2005

Just a reminder that if you have not completed your company's 'MWBE/Bilingual Survey', please do so by January 31st.

In order to track the progress of Lowe's and our Vendors in the areas of Supplier Diversity and Bilingual Packaging, we ask that the appropriate representative complete the **MWBE & Bilingual Packaging Survey** by clicking on the following link: <http://www.loweslink.com/bilingualandmwbesurvey/snb.asp?SNB=bilingualandmwbesurvey.htm>. The survey can also be accessed by clicking on the survey link under the *What's New* section on the home page of www.loweslink.com. The data provided will assist Lowe's in the assessment of our multicultural efforts, and will allow us to continually enhance our relationships within the Vendor community and with the customers that we all serve.

Should you have any questions, please contact your Lowe's Merchandising representative.

Thank you for your prompt attention to this matter.

Dale Pond
Senior EVP, Lowe's Merchandising
Lowe's Companies, Inc.