

To: Lowe's Vendor Partners

We are preparing for our first store opening of 2015. Store opening dates and merchandise arrival dates are now firm and we require you to be ready for the successful execution of your purchase orders to fill the new store. It is critical that these orders are shipped complete and on time for a successful entry into each of these new markets.

Purchase Order Release: Your new store direct purchase orders will be placed the week of January 27th, 2015. Product must arrive at the store on the specific date outlined on your purchase order.

New Store Vendor Compliance: Due to the strategic importance of New Store orders, Lowe's requires a **100% quantity fill rate and 100 % on time** compliance on all new store orders. Failure to do so will result in a fine equal to 10% of the invoice value of the product not shipped or late, minimum \$2,500.00 dollar fine per purchase order.

Store Details:

| Store Location | Address |
|--|---|
| Store 3230 LOWE'S OF LETHBRIDGE Alberta | 3849 Mayor Magrath Drive S, Lethbridge, Alberta T1K 8A8 |

Please check with your team and ensure that there are no anticipated issues that will delay shipping. **If you foresee any issues please contact your Supply Chain Analyst directly for assistance.** We are ready and able to help your organization proactively resolve issues that may arise.

Sincerely,

Tony Tutolo
Head of Finance & Supply Chain

Igor Halencak
Head of Merchandising & Marketing

Store: 3230 Lethbridge, AB

Vendor Direct Product Arrival Schedule

| Category Type | Category # | Category Description | Arrival Date |
|---------------|------------|---|---------------------------|
| MDV | 22 | Rough Plumbing & Electrical | Tuesday, March 10, 2015 |
| MDV | 23 | Paint | Tuesday, March 10, 2015 |
| MDV | 33 | Tools & Hardware | Tuesday, March 10, 2015 |
| MDV | 34 | Flooring | Tuesday, March 10, 2015 |
| MDV | 20 | Millwork | Wednesday, March 11, 2015 |
| MDV | 24 | Home Fashions, Storage & Cleaning | Wednesday, March 11, 2015 |
| MDV | 29 | Fashion Fixtures | Wednesday, March 11, 2015 |
| SDV | 120 | Stock Cabinets & Countertops, Kitchen Org | Thursday, March 12, 2015 |
| PGRP | 516614 | Stock Carpet, Pad & Acc | Tuesday, March 17, 2015 |
| SDV | 122 | Mouldings & Specialty Millwork | Tuesday, March 17, 2015 |
| MDV | 21 | OPE- Riding Mowers, Blowers, Chainsaws, Tarps, Pressure Washers, Generators, Trimmers | Tuesday, March 17, 2015 |
| MDV | 26 | Seasonal Living | Tuesday, March 17, 2015 |
| MDV | 37 | Kitchen & Appliances | Wednesday, March 18, 2015 |
| MDV | 42 | Lawn & Garden | Wednesday, March 18, 2015 |
| MDV | 27 | Lumber / Building Materials | Thursday, March 19, 2015 |
| SDV | 102 | Gypsum, Ceilings, Ladders, Masonry Bagged Goods, | Thursday, March 19, 2015 |
| SDV | 103 | Asphalt Roofing & Coatings, Ventilation, Specialty M | Thursday, March 19, 2015 |
| PGRP | 510320 | Insulation | Friday, March 20, 2015 |
| SDV | 162 | Treated Lumber & Decking | Tuesday, March 24, 2015 |
| SDV | 140 | Fencing & Storage | Tuesday, March 24, 2015 |
| SDV | 179 | Block, Soil, Mulch | Tuesday, March 24, 2015 |
| PGRP | 517311 | Snacks | Monday, April 06, 2015 |
| PGRP | 517313 | Single Sereve | Monday, April 06, 2015 |
| PGRP | 516421 | Books and Magazines | Monday, April 06, 2015 |

The above information is used for all Direct Shipments to the store. If items on a suggested or manual order are in more than one of the categories, use the merchandise arrival date for the earliest category.