



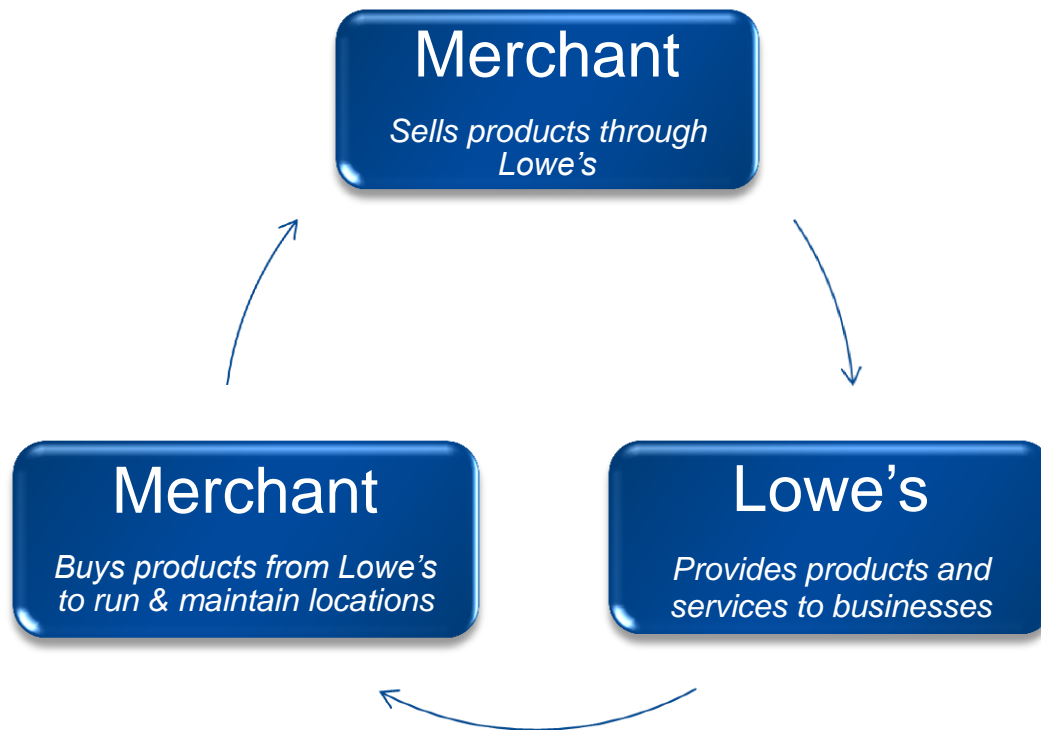
Corporate Partners & Vendors Program

Lowe's ProServices

2017



Bring our partnership full circle...



shop Lowe's for your business needs



Program Foundation

- Lowe's recognizes your commitment as a vendor partner
- We want to be a supplier for your business needs
 - **Maintenance items** – *janitorial supplies, building & grounds maintenance products, etc.*
 - **Repair** – *electrical, plumbing, building materials, etc.*
 - **Operations** – *safety supplies, tools, hardware, etc.*
- Program offers special savings to Lowe's vendor partners





Program Savings

Lowe's Accounts Receivable (LAR) credit account

- ✓ **5% off** – everyday on Lowe's business account purchases
- ✓ **Additional 2% discount** – off monthly LAR billing statement *after joining partner program*
- ✓ **Delivery** – Reduced delivery rate *when using your LAR account*

WE'VE BUILT AN OFFER THAT **SAVES YOU TWICE**

5%^{*} OFF **EVERY DAY** When You Buy

2%^{} BACK** **STATEMENT CREDIT** When You Pay

 with your Lowe's® Accounts Receivable (LAR)

The graphic features a dark blue background on the left with white text. The right side has a white background with blue and black text. A sample credit card is shown on the right, with the text 'Lowe's ACCOUNTS RECEIVABLE', '000 0000 000000 0', 'ABC COMPANY', 'SAMPLE A SAMPLE', and '01/99'.



Additional Savings



Volume Discounts

- **Quote Support Program**

- Recognize savings on any project or single item \$1,500 or more

Buy in Bulk

- **Contractor Packs**

- Savings on minimum quantities for over 3,000 products



Join the Program

1. Already have an LAR credit account?

- Register your LAR online at LowesForPros.com/SpecialPrograms
- Enter Affiliate ID V001

OR

2. Need an LAR credit account?

- Request an application at NationalProgram@Lowes.com

Corporate Partners



 Pro Services

Strengthen your partnership with Lowe's!

Contact us at NationalProgram@Lowe.com and join today