



Partnership Manual

(Lowe's Mexico Vendor Requirements)

NOTE: The requirements in this manual are only applicable to Lowe's Mexico.

No part of this publication or parts therein may be copied or transmitted in any form or by any means, electronic or mechanical, for any purpose, without the express written permission of Lowe's Director of Internal Communications.

Information in this document is subject to change without notice.

Companies, names and data used in examples herein are fictitious unless otherwise noted.

The following page contains links to our vendor requirements information. Although it is separated by section into links, we encourage you to read each link and continually check Loweslink for updates. Any updates that are made will be highlighted in the What's New section on Loweslink, as well as a "Revised" note next to the link. General questions about the Lowe's Mexico Vendor Requirements Book can be directed to your Merchandising Representative at MexicoMerch@lowes.com or your Vendor Supply Chain Specialist at MexicoSC@lowes.com.

The following page contains links to **Lowe's Mexico** vendor requirements information. Although it is separated by section into links, we encourage you to read each link and continually check Loweslink for updates.

October 2011

Lowe's Mexico Vendor Requirements

All documents are stored as PDF documents. The Adobe PDF Reader is freely available [here](#).

Revision Date

A - Foundations

- | | |
|--|-----------|
| 1. Vision Statement | 10-26-04 |
| 2. Statement of Business Ethics | 06-29-06 |
| 3. Product Information | 04/09 |
| 4. Product Liability Insurance | 04/09 |
| 5. Bar Coding | 04/09 |
| 6. EAS/Source Tag Program | 04/09 |
| 7. Hazmat Products | 04/09 |
| a. Hazmat MSDS | 04/09 |
| 8. NOM Compliance Guide | 04/09 |
| 9. Plan-o-gramming (POG Facility) | New 10/11 |
| 10. US/MEX Cross Border Sample Shipments | New 10/11 |
| a. Sample Placard | 04/09 |

B - Pre PO

- | | |
|---|-----------|
| 1. Pricing | 04/09 |
| 2. Marketing and Advertising Requirements | 04/09 |
| 3. Visual Management Guidelines | 04/09 |
| 4. Special Order Sales (SOS) | 04/09 |
| 5. Ordering | New 10/11 |
| 6. EDI Mexico Quick Reference Guide | 04/09 |

C - Scheduling and Shipping PO's

- | | |
|---|-----------|
| 1. Cross Border Documentation | New 10/11 |
| a. NAFTA Certificate | 04/09 |
| 2. Distribution Center Information | New 10/11 |
| 3. Transportation Requirements | New 10/11 |
| 4. Carton Labeling Templates | 09-09-08 |
| 5. Packaging Guidelines | 04/09 |
| a. Pallet Placards | 04/09 |
| 6. Packaging – Bird Seed Specifications | 04/09 |
| 7. Packaging – Ceramic Tile Specifications | 04/09 |
| 8. Packaging – Grill Specifications | 04/09 |
| 9. Packaging – Patio Furniture Specifications | 04/09 |
| 10. Packaging – Shower Doors Specifications | 04/09 |
| 11. Packaging – Toilet Specifications | 04/09 |
| 12. Packaging – Vanity Specifications | 04/09 |
| 13. Product Support Materials Guidelines | 04/09 |

D - Post Receipt

- | | |
|--|-----------|
| 1. Payment Information (Merchandise) | New 10/11 |
| 2. Payment Information (Non-sellable products) | 04/09 |
| 3. Receipt Discrepancy and Liability Statement | 04-02-07 |
| 4. Vendor Compliance Policy | 04/09 |
| 5. Product Returns | 04/09 |
| 6. Recalls | 04/09 |