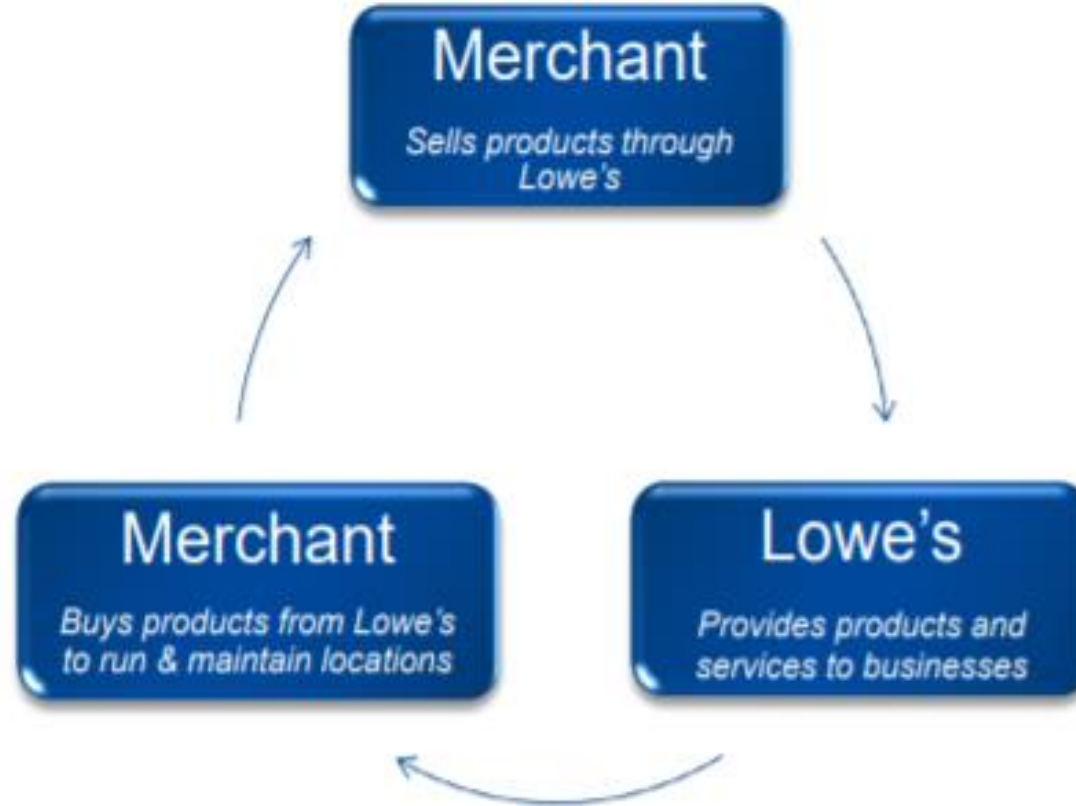




**CORPORATE PARTNERS  
& VENDOR PROGRAM**

## BRING OUR PARTNERSHIP FULL CIRCLE...



**SHOP LOWE'S FOR YOUR BUSINESS NEEDS**



## PROGRAM FOUNDATION

- Lowe's recognizes your commitment as a vendor partner
- We want to be a supplier for your business needs
  - **Maintenance items** – janitorial supplies, building & grounds maintenance products, etc.
  - **Repair** – electrical, plumbing, building materials, etc.
  - **Operations** – safety supplies, tools, hardware, etc.
- Program offers special savings to Lowe's vendor partners



# PROGRAM SAVINGS

## Lowe's Accounts Receivable (LAR) credit account

- **5% off** – everyday on Lowe's business account purchases
- **Additional 2% discount** – off monthly LAR billing statement after joining partner program
- **Delivery** – Reduced delivery rate when using your LAR account

WE'VE BUILT AN OFFER THAT **SAVES YOU TWICE**

**5%\*** OFF **EVERY DAY** **When You Buy**

**2%\*\*** BACK **STATEMENT CREDIT** **When You Pay**

  
with your Lowe's® Accounts Receivable (LAR)

The graphic features a dark blue background on the left with white text. The right side is white with blue and black text. A central vertical line separates the 5% and 2% offers. A small image of a credit card is on the right.

# BENEFITS OF UTILIZING LOWE'S

## Convenience

- 1,800+ stores open 7 days a week

## Products You Need, Whenever and Wherever You Need Them

- Over 40,000 products in-store. Millions available online and special order.
- Job lot quantities

## Learn more about how our dedicated experts can support your business needs

- National Account Managers (NAM)
- ProSales Managers (PSM)
- ProServices Sales Specialists (PSS)



# LOWE'S INITIATIVES & FOCUS

## Pro Strategy to Better Service the Pro

- Dedicated Loader to get the pro in and out of the store faster
- Focus on inventory levels & stock items ensuring you get the product you need, when you need
- Pro Delivery coordination & priority
- Pro Parking
- Expanding our product categories to include more Trusted Pro brands





# VOLUME SAVINGS

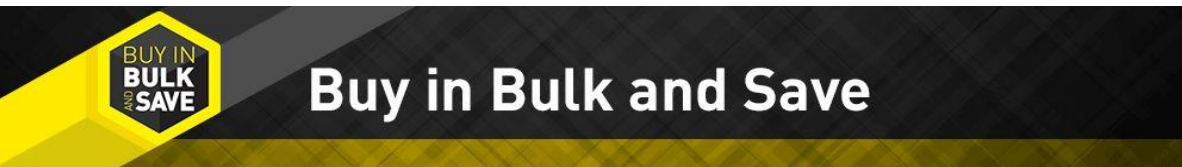
## Quote Support Program – InStore Only

- Save on orders \$1,500 or more
- Mixed cart
- Single item large quantity purchase
- Applies to all orders placed via phone, fax, or on-line
- Contractor Packs, save on minimum quantities for over 3,000 products



Example Product	<b>Contractor Pack</b>	
<b>\$1.56</b> per item	<b>\$1.40</b> each	<b>\$88.20</b> Per XX
When Purchased Individually	Contractor Pack Price	You Save <b>\$10.08</b>
When you buy XXXX		
AISLE BAY LOC <b>34 A 29</b>	[Barcode]	

<b>Contractor Pack</b>	
<b>\$287</b> each	<b>\$25.48</b> each
When Purchased Individually	when you buy XX or more
White Lighting Caulk	
Item#00000	Model#00000
[Barcode]	[Barcode]



## JOIN THE PROGRAM

- **Already have an LAR credit account?**
  - Register your LAR online at [LowesForPros.com/SpecialPrograms](https://LowesForPros.com/SpecialPrograms)
    - Enter Affiliate ID V001

OR

- **Need an LAR credit account?**
  - Request an application at [NationalProgram@Lowe.com](mailto:NationalProgram@Lowe.com)

